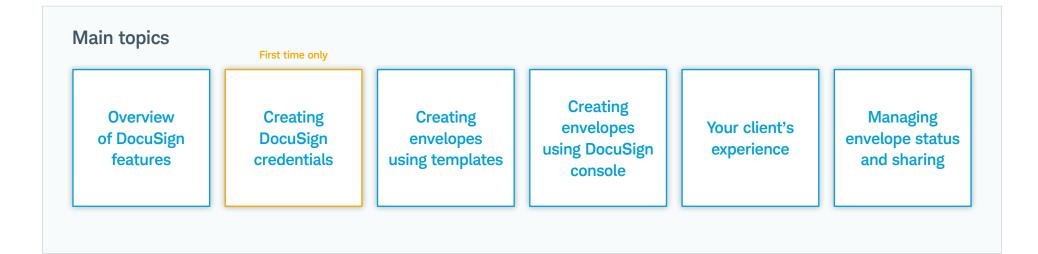
Schwab Advisor Center® DocuSign® workflow

A step-by-step guide to using DocuSign to complete forms and send them to clients for electronic approval In addition to our digital onboarding tool, Schwab offers access to the popular DocuSign platform, allowing you to send completed forms to your clients to review, electronically sign, and return to you for submission to Schwab. Electronic signatures can be used on most new account applications, as well as maintenance and managed account forms.

To get started, select a topic below to view the recommended steps along with helpful tips and resources.

To explore the guide in full, click Next; to return to this menu, click Home.

At any time, you can see all items by clicking the Topic index in the upper-right corner.



charles

SCHWAB

Overview of DocuSign on Schwab Advisor Center

While Schwab's digital onboarding workflow is the best, most efficient, and most secure option for giving your clients a better welcome, we know that some firms have workflows that depend on other tools. That's why we have upgraded our integration with the popular DocuSign electronic document and signature platform to make it easier than ever to use these tools to deliver secure documents to your clients to complete and eSign.

Our new DocuSign interface is accessible from the **Account Management** page. To determine which option you should use to access the tool, review the detailed explanations below.

Create a DocuSign envelope Go to DocuSign console Use this button to create an envelope using 90+ enhanced Use this button to directly access the DocuSign console interface. templates that prefill and pretag based on data from Schwab This option allows you to: Advisor Center. You'll find a complete list of these forms here a, Create envelopes using any of 230+ Schwab PDF forms that you or consult this at-a-glance overview of the types of enhanced have downloaded and filled out and send them for your client's templates that are available: eSignature Account applications Schwab Bank[®] Create envelopes of your firm's forms for your client to eSign (and form packages) Alternative investments Manage, share, and check the status of existing DocuSign envelopes Supplemental account open forms Schwab Charitable[™] Update existing envelopes created through either method, including: Account maintenance Advisor setup Add or remove signers Money movement Pledged asset line - Edit email address or phone number for an envelope Managed accounts Schwab Advisor Network[®] - Customize envelope subject line and message Institutional Intelligent Portfolios[®] - Supplemental tagging of forms Tip

Visit the **RIA EdCenter™ [™] [™] [™]** for more educational and training resources.

Creating DocuSign credentials: Before you start

Before you can use DocuSign on Schwab Advisor Center, you will be prompted to create credentials. Even if you had credentials you used for DocuSign on Schwab Advisor Center prior to the release of the new integration in Q3 2022, you will still be required to create new credentials to access the platform.

Before creating your new credentials:

- The following pages walk you through the credential creation process. But before you get started, be sure you have completed the following steps. Failure to do so may prevent you from creating new credentials or accessing the system.
- Review your Schwab Advisor Center profile to confirm that it includes your first and last names, as well as the valid email address you wish to use for your DocuSign credentials.
- If you use DocuSign on any other platforms under the same email address, be sure you have logged out of each by navigating to that instance of DocuSign, clicking the profile icon at the top left of the screen, then selecting **Log Out**.
- We strongly recommend that you set a unique password for your new Schwab DocuSign account—one that you do not use with any other instance of DocuSign.
- We recommend that you clear your browser's cookies before beginning. Please refer to your browser's help documentation to learn how to clear this tracking information.

- Tip

If your firm maintains its own DocuSign account, it is possible that those settings will prevent you from accessing the platform through Schwab Advisor Center. If this is the case, please discuss the issue with your firm's designated DocuSign administrator.



Creating DocuSign credentials: Start the process

Once you are ready to create your credentials, navigate to the **Account Management** page. Once created, your Schwab DocuSign credentials can be used from Schwab Advisor Center or from the **DocuSign website**.

Account management Digital workflows To and your clients will see a simpler application, faster processing, and fewer errors than with any other method. Deen and fund an account Update an account Update an account Topen and fund an account Update an account Manage Schwab envelopes DocuSign Set up your new DocuSign Uve launched a new Schwab DocuSign that will give you full access to all of DocuSign's features through Schwab Advisor Center. Select and prefill multiple templates, then send them to DocuSign Learn more about DocuSign with Schwab Register advisors for non-Schwab DocuSign accounts New eSignable forms		
Year of used your clients will see a simpler application, faster processing, and fewer errors than with any other method. Open and fund an account Update an account Manage Schwab envelopes DocuSign We've launched a new Schwab DocuSign that will give you full access to all of DocuSign's features through Schwab Advisor Center. Select and prefill multiple templates, then send them to DocuSign. Set up Schwab DocuSign Learn more about DocuSign with Schwab	ccount management	
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NEW Set up your new DocuSign We've launched a new Schwab DocuSign that will give you full access to all of DocuSign's features through Schwab Advisor Center. Select and prefill multiple templates, then send them to DocuSign. Set up Schwab DocuSign Learn more about DocuSign with Schwab Register advisors for non-Schwab DocuSign accounts 1	Manage Schwab envelopes	
We've launched a new Schwab DocuSign that will give you full access to all of DocuSign's features through Schwab Advisor Center. Select and prefill multiple templates, then send them to DocuSign. Set up Schwab DocuSign Learn more about DocuSign with Schwab Register advisors for non-Schwab DocuSign accounts	DocuSign	
DocuSign's features through Schwab Advisor Center. Select and prefill multiple templates, then send them to DocuSign. Set up Schwab DocuSign Learn more about DocuSign with Schwab Register advisors for non-Schwab DocuSign accounts 1	NEW Set up your new DocuSign	
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View eSignable forms Manage DocuSign envelope sharing	Learn more about DocuSign with Schwab Register advisors for non-Schwab DocuSign accounts 0	
	View eSignable forms Manage DocuSign envelope sharing	

Click **Set up Schwab DocuSign** to start the wizard that will walk you through credential creation.

Creating DocuSign credentials: Accept terms and conditions

The first step is accepting the terms and conditions for using eSignature. You will see this page only once. After you acknowledge the terms, you can proceed to credential creation.

Set up Schwab DocuSign		
Terms and Conditions	Verify Your Information	Account Creation
erms and Conditions		
eSignature Terms of Use These eSignature Terms of Use ("Terms") supplement the Schwab Advisor Center Web Site Agreement, these Terms shall govern. Unless defined in these Terms, capitalized terms used Schwab makes the eSignature Services available to you only if you, on behalf of yourself an Terms. Please read these Terms carefully before clicking on the "I AGREE" button below, as to the eSignature Services, in which event you should click on the "CANCEL" button below. Subject to these Terms, Schwab makes available to you the certain eSignature services while but are not limited to, the services of a third party service provider DocuSign (the "DocuSign DocuSign. You waive all claims, whether known or later discovered, that you may have again You understand and agree that you are solely responsible, and Schwab has no responsibility selection of recipients of those Envelopes, and the Processing (as defined below) of any com- I acknowledge that I have read these terms, understand the behalf of my firm and bind it to them.	d herein shall have the meanings given to them in the Agreement. d the firm you represent (you and that firm individually and together, doing so will indicate your agreement to these Terms. If you do not a ch allow you to obtain your clients' electronic signature on various do Services"). Schwab shall have no liability or obligation with regard to nst Schwab relating to the DocuSign Services. y, for your use of the eSignature Services, including but not limited to thents of any Envelope. In order to use eSignature Services, you agr	; ("you"), accept all of the terms and conditions contained in these agree to these Terms, then Schwab is unwilling to enable your access locuments ("eSignature Services"). The eSignature Services include, to the DocuSign Services, including any breach of services provided by to the contents of Envelopes (as defined below) you create, the ree as follows:
		Cancel
Click the checkbox to solvpowledge that w		
Click the checkbox to acknowledge that ye have read and agree to the terms and con		Click I Agree to pro

Creating DocuSign credentials: Log out of other accounts

You will see a popup reminding you that you must log out of any instances of DocuSign that use the same email address you plan to use for Schwab DocuSign. You must also set a unique password for Schwab DocuSign, even if you use the same email address for other DocuSign credentials.

Wait! Log out of all other DocuSign accounts	
To successfully create your credentials, you must log out of all other instances of DocuSign that use your same email. A new password is required for your new Schwab DocuSign account.	Click the checkbox to confirm that you are logged out of all other versions of
When you are ready, select the checkbox to continue.	DocuSign and that you will set a new password for Schwab DocuSign.
I am logged out of any other DocuSign accounts I have and agree to create a new unique password for my Schwab DocuSign account.	
Ok	Then click Ok to proceed.

Creating DocuSign credentials: Verify profile information

You will see your Schwab Advisor Center information, including the email address that will be your Schwab DocuSign username. If you want to use a different email address for DocuSign, you should update that information in your Schwab Advisor Center profile before proceeding.

Set up Sc	chwab DocuSigr	1		
	Terms and Conditions	Verify Your Information		Account Creation
	new DocuSign account to use wit arate from your Schwab Advisor C	h Advisor Center. We need to make sure the information enter login and any other DocuSign accounts you may ha	ve. It will n	d. Review and confirm that your information is correct.
	Last Name Nickel	Email (this will be your username) nancy.nickel@email.com	been	If you wish to use a different email address, please navigate to the Profiles page before proceeding. <i>Note:</i> If you change your Schwab Advisor Center email address in the future, you will have to create new Schwab DocuSign credentials.
				Cancel Continue Click Continue to proceed.

Creating DocuSign credentials: Check your email

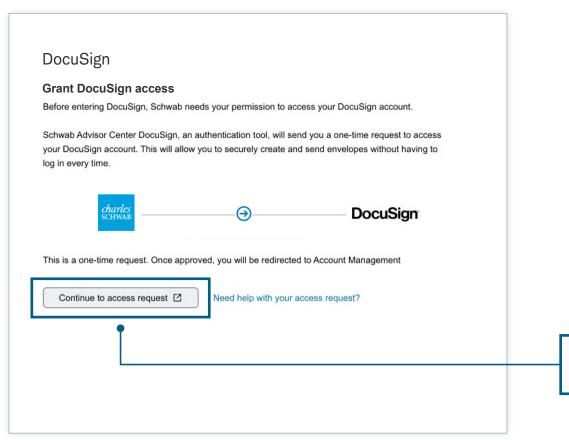
At this point, DocuSign will send an automated email with instructions for activating your account. Remember to use a completely new password for your new Schwab DocuSign account when following those instructions. Once you have activated your account through the email, proceed to the next step.

Set up Schwab DocuSign	
Terms and Conditions	Verify Your Information Account Creation
ACTIVATE	 Your account has been created. You're almost done! Next steps 1. Check your email: DocuSign will email you with instructions for activating your account and setting you password. 2. Activate your account: After setting your password, you will be in DocuSign. Your new account is active and ready to use. 3. Return to Advisor Center: Follow the prompts to prepare a DocuSign envelope in Schwab Advisor Center.
Please click the 'Activate' button to finish your account activation. Thank you for choosing DocuSign. Pewered by DocuSign Do Not Share This Email This email contains a secure link to DocuSign. Please do not share this email, link, or access code with others.	 Reminders Form templates are prefilled in Schwab Advisor Center and sent to DocuSign. You will manage and send envelopes from DocuSign. Advisor forms for clients must go in a separate envelope. Advisor forms for clients can't be submitted in the same envelope as a Schwab form. Envelopes containing both will be rejected. To submit advisor forms for clients, create a separate envelope in DocuSign.
Once you receive the email, click the ACTIVATE button to complete the credential creation process.	After you have completed the activation process through the DocuSign email, click Done .



Creating DocuSign credentials: Return to Account Management page

To complete the last step of the setup process, from the **Account Management** page click the button to grant Schwab access to your DocuSign account. You have to grant access only once.

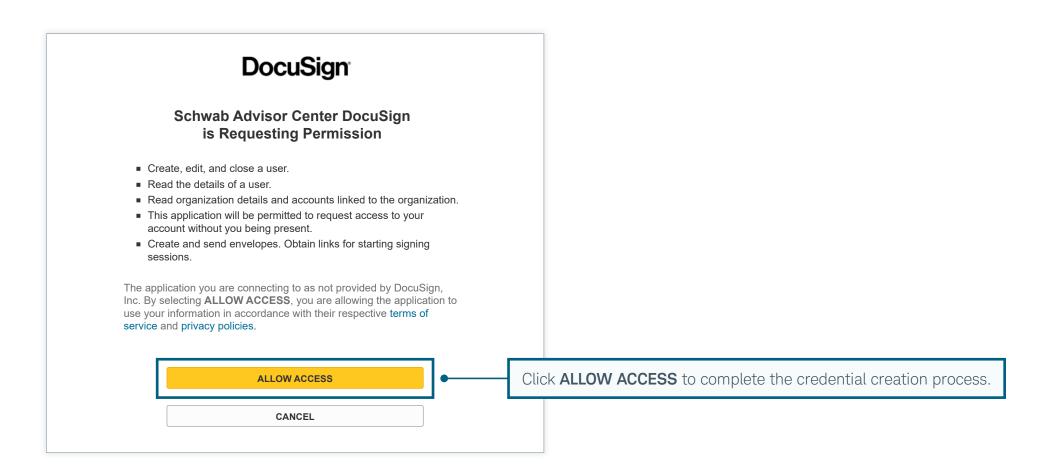


Click Continue to access request to give Schwab permission to connect to your new DocuSign account.

Topic index

Creating DocuSign credentials: Grant Schwab access

DocuSign will prompt you to provide access to Schwab Advisor Center. Click ALLOW ACCESS.



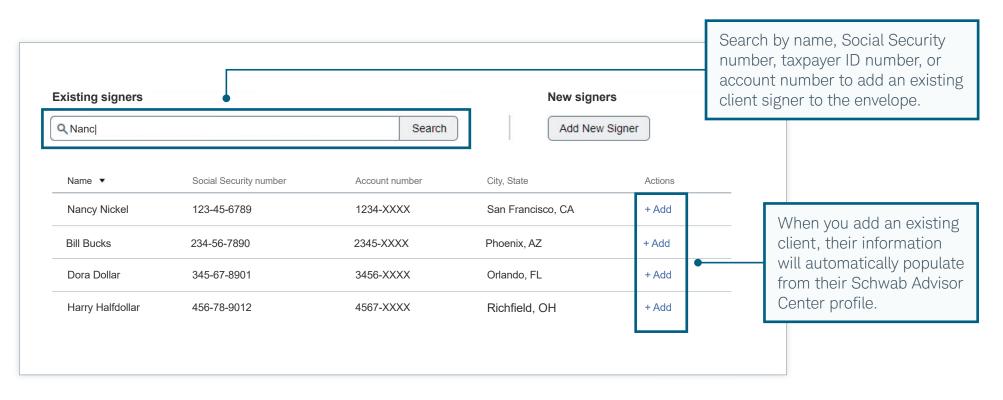
Creating envelopes using templates: Start the workflow

To use one of the 90+ enhanced templates that prefill and pretag popular forms with information from Schwab Advisor Center, click the **Create a DocuSign envelope** button.

Account management	
Digital workflows You and your clients will see a simpler application, faster processing, and fewer errors than with any other method.	
Manage Schwab envelopes DocuSign	Start the DocuSign workflow to create an envelope using one of the 90+ templated forms.
Select and prefill multiple templated forms Manage and check the status of envelopes, with Schwab data before collecting signatures upload prefilled Schwab pdf forms to envelopes in DocuSign. or create envelopes with advisor agreements. Create a DocuSign envelope Go to DocuSign console 🗹	If you are <i>not</i> using one of the enhanced templates, click Go to DocuSign console . Consult the DocuSign console section of this guide to review that workflow.
View eSignable forms Register advisors for non-Schwab DocuSign accounts Manage DocuSign envelope sharing	

Creating envelopes using templates: Add existing signers

Start by adding any signers whose information is already available in Schwab Advisor Center. In this workflow, you can add one advisor signer and up to two client signers. **Each signer must have a valid email address and an SMS-capable phone number on file to be added to an envelope.**



- 🛉 - Tip
After the envelope is created, you can add additional signers or change signers through the DocuSign console.

Creating envelopes using templates: Add new-to-Schwab signers

Once you have added existing signers to the envelope, you can add new-to-Schwab signers from the same screen, up to the maximum of one advisor signer and two client signers.

<i>charles</i> schwab	Schwab Advi	isor Center®			[]	Cooking	for help? ~			Welcome Advisor	What's New	
SCHWAD	Dashboard	Accounts	Trading	Move Money	Account Management	Research	News & Resources	Transition Services	More ~			
Account manag	gement / Create	DocuSign env	elope									
Envelope II DocuSign Add sig	draft envelope	9			gners two signers and one a DocuSign once the env							
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Review	& upload				Add new signe	er						
					Signer type Advisor First name Dora		Middle nar	ne (Optional)	Last name		Suffix (Optional)	
If the	signer ı	uses a		7	Phone number (Mob 234-567-8901	ile) ()	Email addı	ress Ilar@email.com				
non-l enter	J.S. pho that nu ocuSigr	one nu Imber	imber in	ſ,•	□ I have a non-U.S	. phone nu	mber and will ent	er in DocuSign.				
			0.0.		Cancel	•				Once the	e informatic	on is complete, click Save .

Screenshots are for illustrative purposes only.

Creating envelopes using templates: Review and edit signers

Once you have added all signers, you can change the order in which they sign, and you can edit the information for advisor signers and new-to-Schwab signers. Click **Next** to proceed.

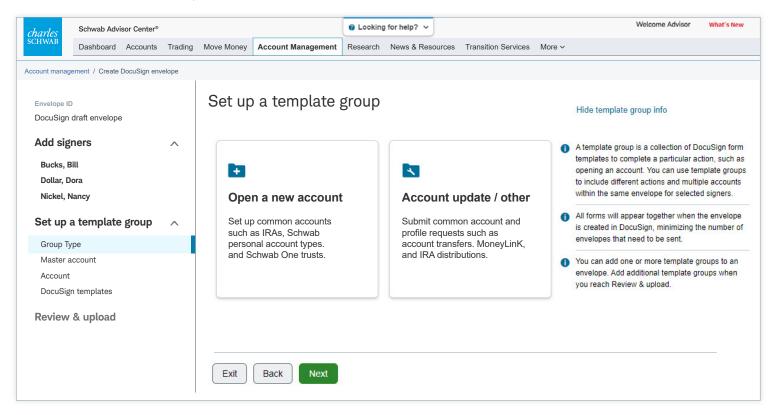
charles Schwab Advisor Center®		❷ Looking for help? ∨				Welcome Advisor	What's New		
SCHWAB Dashboard Accounts Tradir	Move Money Account Management	Research News & Resource	es Transition Services N	lore ∽	-				-
Account management / Create DocuSign envelope			Advisor sigr always liste		Π		/isor or ne letails, if i		
Envelope ID DocuSign draft envelope Add signers	Add signers Add up to two signers and one added in DocuSign once the en		and the second						1
Bucks, Bill Dollar, Dora	Name Phone numb	er (SMS capable) Email	S	ig e ng order 🚯 S	Signer ty	/pe Acons		Yo	ou can remove signers,
Nickel, Nancy	Dora Dollar 234-567-8	3901 mobile dora.do	ollar@email.com	1	Adviso	or Edit	Remove		nd you can change the
Set up a group Group Open new account	Bill Bucks 123-456-7	7890 mobile bill.buc	ks@email.com	2 F	Primar	ry Edit	Remove		ient signing order by moving the primary
Master account	Nancy Nickel 345-678-	0012 mobile nancy.r	nickel@email.com	3 5	Secon	dary Edit	Remove	si	gner, then adding them
Account DocuSign templates								as	s a secondary signer.
Review & upload	Signer limit reached.	Additional signers can be ad	lded in DocuSign once t	ne envelope ha	as beer	n created.			
	Exit Next		Wh	en the in	nforn	nation an	nd signing	order a	re correct, click Next .



Topic index

Creating envelopes using templates: Set up a template group

Before you use a template, you must first establish at least one template group to help keep the envelope organized. You can create additional groups to distinguish different actions or accounts or to separate new account forms from account update and maintenance forms in the same envelope.





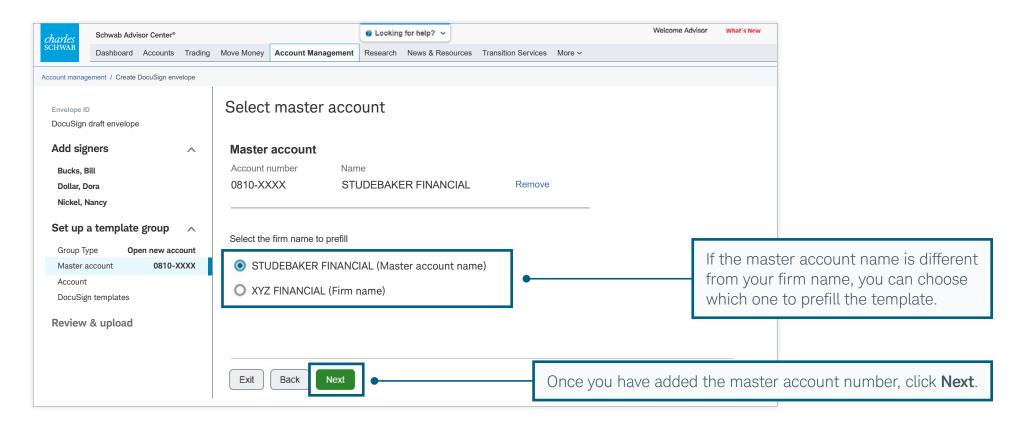
Creating envelopes using templates: Select accounts

Now indicate the master account that should be added to the envelope.

charles	Schwab Adv	isor Center®				Looking for help?				Welcome	Advisor	What's New	
SCHWAB	Dashboard	Accounts	Trading	Move Money	Account Management	Research News & Rese	ources	Transition Services Mo	re 🗸				
Account manag	ement / Create	DocuSign env	elope										
Envelope IE DocuSign	o draft envelope	e		Select	accounts								
Add sig	ners		^	Master	account								
Bucks, B Dollar, D Nickel, N Set up a Group Ty Master a	Pora Nancy a template /pe Op	e group	ount	0813	3-XXXX XYZ I	DEBAKER FINANCI/ FINANCIAL FINANCIAL	AL.	Search	Show all	•		accou	an search for any master int you have access to, using ccount number or name.
	n templates & upload			0818	8-XXXX STUE	DEBAKER FINANCI/ DEBAKER FINANCI/							
				Exit	Back Next]		On	ce you h	nave add	ed the	e master	account number, click Next .

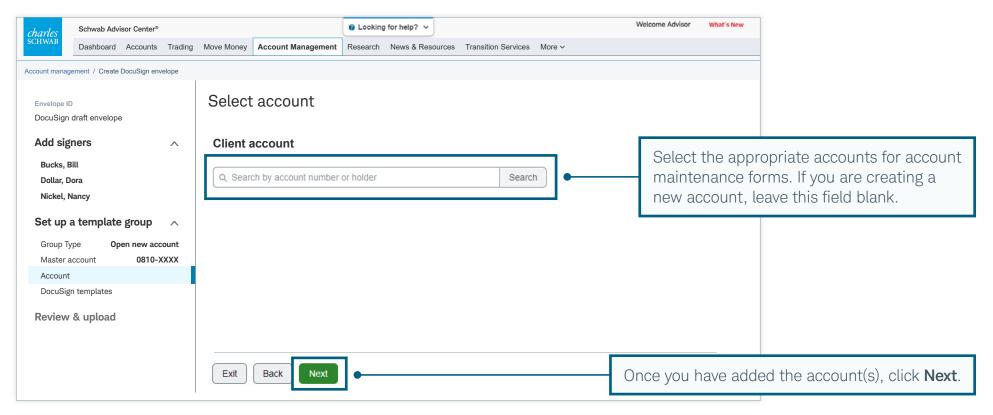
Creating envelopes using templates: Select accounts (continued)

Select the master account from the search results. If the name of the master account is different from your firm name, choose the one you would like to use to prefill the template.



Creating envelopes using templates: Select accounts (continued)

After selecting a master account, select the applicable sub account(s). If you are creating an **Open new account** template group, leave this field blank and click **Next** to move forward. If you are creating an **Account update / other** template group, select the appropriate accounts for account maintenance forms.



Creating envelopes using templates: Choose templates

Choose one of the 90+ templated forms to add to the envelope. Templates can be searched by name, app ID, or description. All DocuSign-eligible, nontemplated forms can be downloaded from the **Forms Library** and added from the DocuSign console.

charles Schwab Advisor Center	8						Welcome Advisor What's New	
SCHWAB Dashboard Accounts	Trading	Move Money	Account Management	Research News & Resource	ces Transition Servio	es More∨		
Account management / Create DocuSign e	nvelope							tegory filter to find the
Envelope ID DocuSign draft envelope Add signers	^	Add form		mplates elope. Each template will b equired to sign all selected		the order of	of the templates is in	the envelope. Remember that mportant: Account applications related supplemental forms.
Bucks, Bill Dollar, Dora Nickel, Nancy Set up a template group	~	Search	(by name or app ID)	Filter by category Show All	•		ed templates aft envelope is empty.	Filter by category
Group Type Open new a		Favorit	Template name	Template descriptions	Show Hide	0% used (0 MB) €	Tip 1 Tip 2 Tip 3	✓ Show all Account application form packages Account applications
Review & upload		× Acceur	RA Account Applica Joneylink (ACH) nt Application Form Pag		+ Select + Select	documents first, su followed by associa	natters: Place the most important ich as an account application, ated form templates. Bundling es efficient processing and provides lients.	Account open supplemental forms Account maintenance Money movement Managed accounts Institutional Intelligent Portfolios forms
			s, click 🖈 nex 9 your Favorit		< + Select to the			Schwab Bank forms Alternative Investments Schwab Charitable forms Advisor setup

You can view a list of enhanced templates, as well as a list of all DocuSign-eligible forms, by accessing the **Forms Library** on the **Account Management** page.

Tip

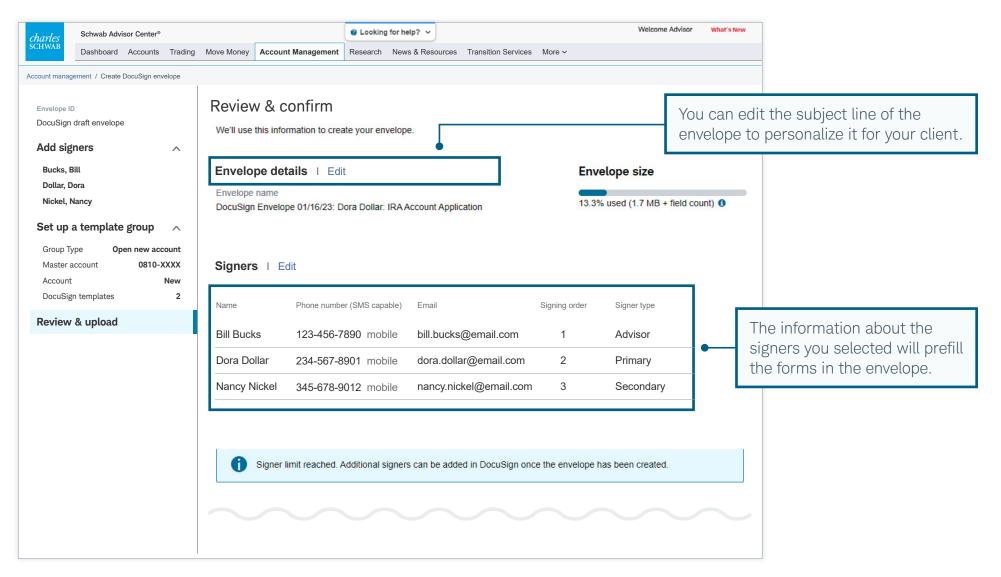
Creating envelopes using templates: Choose templates (continued)

As you add templates, you can use additional features on this page to save time and prevent errors. Add another copy of an already selected template, identify additional actions required for certain templates, and ensure that the envelope fits within the size restrictions. Confirm that you have included all templates before proceeding.

charles	Schwab Adv	isor Center®						Welcome Adviso	What's New	
SCHWAB	Dashboard	Accounts	Trading	Move Money	Account Management	Research News & Resou	rces Transition Servic	es More v		
Account manag	jement / Create	DocuSign env	elope							-
Add sig Bucks, E	draft envelope (ners Bill	3	^	Add form		elope. Each template will		What is a DocuSig ner information before being sent ope size is limited to 25MB.	n template? ()	Before you proceed ensure that all the
Dollar, D Nickel, N				Search	h (by name or app ID)	Filter by category Show All	~	IRA Account Application	Remove	required templates appear on this list.
Group Ty Master a Account DocuSig	account	en new acc 0810-X		Te A Mi Cł Mi Mi Mi Mi	ng 3 of 76 templates mplate name anaged Account Marke nange a Money Manag anaged Account Marke anager Limited Power anager Limited Power	er Form etplace TAMP Money of Attorney (LPOA) etplace Money	Actions + Select + Select + Select	Moneylink (ACH) Creating a MoneyLink requires one of the following: A voided check, Account statement, Deposit or withdrawal slip, Dire deposit form, A valid financial institutional document. If the account holder's name does no match the Schwab account, additional documentation may required.	ect •	Take note of any additional informat associated with a template, including required document
chang	ge the r	iumbe	r of c	e, you c opies to needs.			- 1 +	13.3% used (1.7 MB) •	Next	This scale helps en that the envelope s within the maximum size (25 MB) and number of fields.

Creating envelopes using templates: Review details

Review the information you entered and edit or confirm the envelope details prior to completing in the DocuSign console, then scroll down the screen.



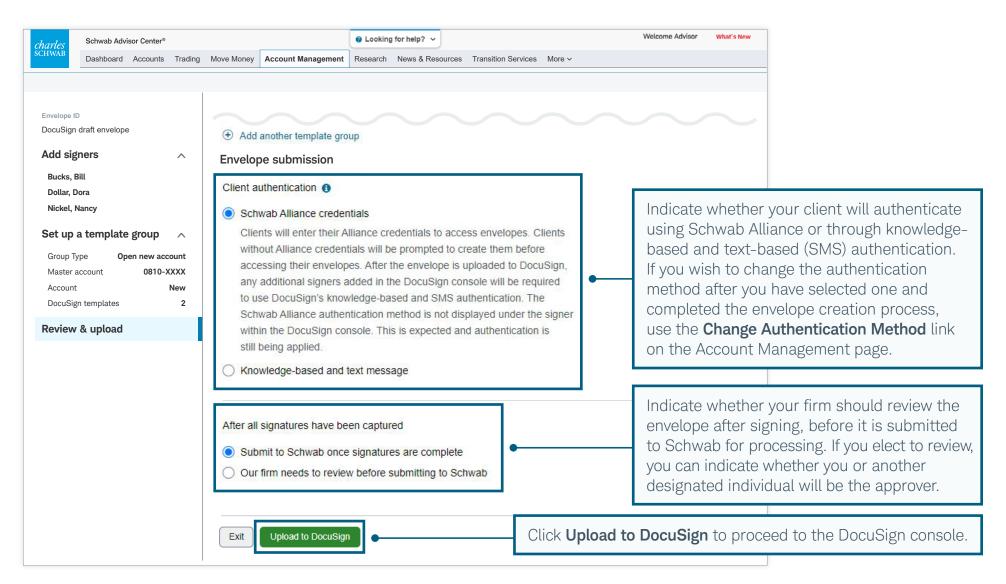
Creating envelopes using templates: Review details (continued)

Double-check the account information and templates you selected. If you included a Move Money form in the envelope, review the fraud alert warning, then continue scrolling.

charles SCHWAB Schwab Advisor Center® Dashboard Accounts Trading	Move Money Account Management	Looking for help? Research News & Resources Trans	sition Services More ~	Welcome Advisor Wha	nt's New
Envelope ID DocuSign draft envelope Add signers	Template groups I 🕀 A	Add another template group	•		Add another template group to ional form groups to the envelope.
Bucks, Bill Dollar, Dora Nickel, Nancy Set up a template group A	Open new account Master account 0810-XXXX STUDEBA	Prefill for firm name KER STUDEBAKER FINANC	Account numbe]
Group Type Open new account Master account 0810-XXXX Account New DocuSign templates 2	Template name			Signers Advisor Primary Secondary	• Confirm that all account and template information is correct.
Review & upload	ACH (MoneyLink) Form			Advisor Primary Secondary	
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	account holders, and custodiar instruction, you confirm that yo your client. You and your firm u on any instructions you provide resulting loss if your firm did no	Ind acknowledgment t fraud risk to investment advisors ns. By submitting this money move ur firm has verified this instruction understand and agree that Schwat e and Schwab is not responsible fo bt verify the instruction with your cl acceptable channel for verificatio	with will rely or any ient.	review this message instructions your fi must be confirmed	ed a Move Money form, be sure to ge carefully. It stipulates that any frm submits for future transactions d directly with the client before do not take this step, Schwab is any resulting loss.
			\sim	\sim	

Creating envelopes using templates: Review details (continued)

Choose whether to review the envelope once all signatures are complete, prior to submitting to Schwab. Agree to final acknowledgments before uploading the envelope to DocuSign for completion.



Creating envelopes using templates: Open DocuSign console

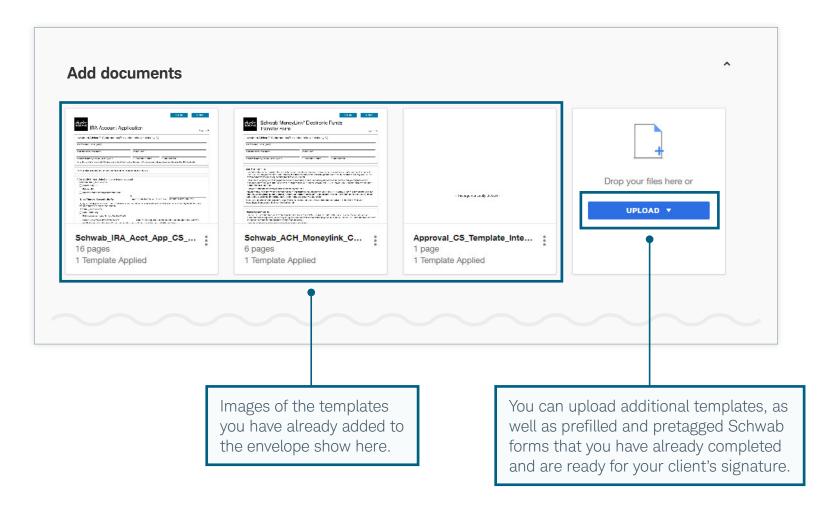
You will be prompted to click **Complete in DocuSign** to finish the envelope creation process.

chwab Advisor Center and going	to DocuSign to complete your	envelope.
nvelope name: DocuSign Enve	lope 08/01/22: Nancy Nickel: I	RA Account Application
invelope ID: a412c710-ac75-480	c1-bcce-2f087d5a1c21	
Xext steps: Continue to Do	cuSign to complete and send y	/our envelope
<u> </u>	g	
<i>charles</i> SCHWAB		DocuSign

Click **Complete in DocuSign** to launch DocuSign in a new browser tab so that you can complete the process.

Creating envelopes using templates: Review and optional upload

Once the DocuSign console launches, you can use the **Upload** feature to add more templates or blank Schwab forms to the envelope. Note that you must fill and tag any blank forms before you upload them.



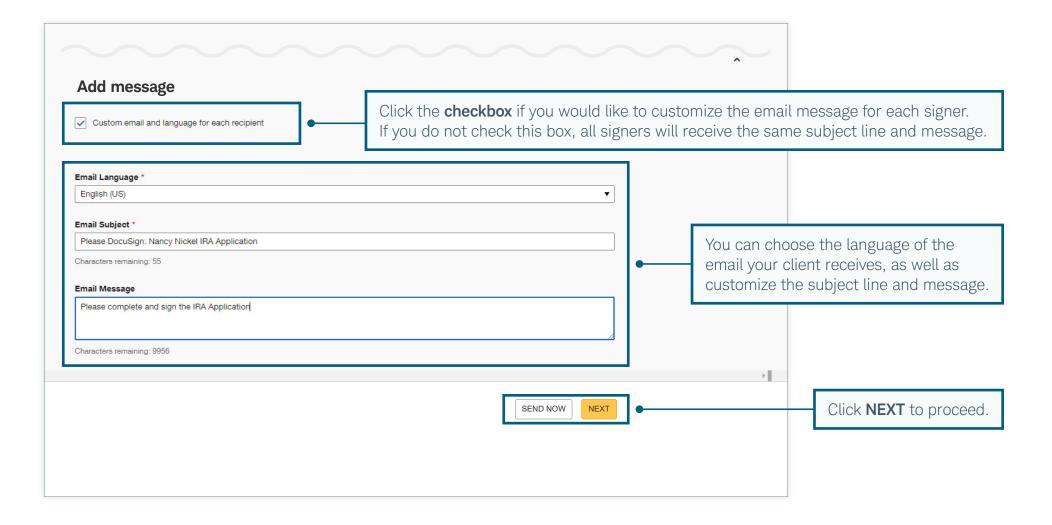
Creating envelopes using templates: Review signers

It is not too late to change or add signers to the existing envelope. Note that the first signer for all envelopes submitted to Schwab will have a Schwab email address.

\sim		\sim			^		
	-	ients ents are locked and	You can add up to seven additional client signers, beginning with position 2.				
🖌 Set	signing o	rder View Bu Advisor	If you have chosen to review the envelope before submission, you will automatically be listed as the signer. Do not list any additional signers after posit		STOMIZE 🔻 📋		
1		Name * Email * Account Holder Name * Name * Name * Email * nancy.nic	NEEDS	TO SIGN V	CUSTOMIZE V		
	Kn Your Mot	Identity Verification owledge Based and custom authentication ile Number * Phone number *	d SMS on process. Recipient must authenticate with the following methods: Knowledge Based, Mobile Number	•	both knowled authentication	ge-bas n to ve	t signer will authenticate via sed and text-based rify their identity. Altering or ation will void the envelope.
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Creating envelopes using templates: Add message

You can also add a subject line and message that will be seen by all signers, as well as customize them for each signer.



Creating envelopes using templates: Review templates and send

Finally, you will review the templates and enter any additional information that was not prefilled. If you added blank forms, you must complete and tag them at this stage. Once all the information and tags have been completed, the envelope is ready to send for electronic signature.

 Nancy Nickel 	5 C D 200% ▼	
Nancy Nickel Search Fields Standard Fields Signature IS initial Date Signed IS mane Email Company Title Title Text	Set in 200% - CLEAR IRA Account Application Page 1 of 9 Investment Advisor ("IA") Information (This portion to be completed by IA.) Nancy Nickel IA Firm Name (Please print.) 0801-XXXX IA Master Account Number Service Team	
Checkbox Dropdown Radio Tawing Formula Attachment	IA Contact Name (if follow-up is required) IA Telephone Number IA Email Address Note: To transfer or distribute IRA assets to a beneficiary due to the death of the account holder, please use the Inherited IRA Application. 2 2 Ask your Advisor about digital onboarding for opening new accounts in the future. 1. Select IRA Type (Select only one type of account.) Image: Contact	
Note Approve Doclino	Traditional IRA. (Select only one.) Contributory IRA Rollover IRA You should not need these tools for enhanced templates because the forms are pretagged based on the signers you indicated.	After inputting information a tagging, click



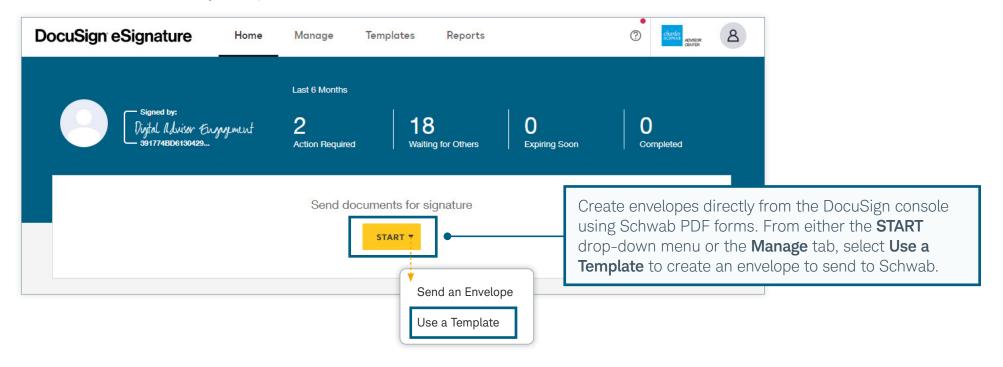
Creating envelopes using DocuSign console: Start the workflow

If you are creating an envelope using blank Schwab forms or your firm's forms, choose **Go to DocuSign console** to get started.

Account management	
Digital workflows You and your clients will see a simpler application, faster processing, and fewer errors than with any other method.	
Open and fund an account Update an account	
Manage Schwab envelopes DocuSign	To create an envelope using one of the 90+ enhanced templates, click Create a DocuSign envelope to start the workflow. See the Using enhanced templates section of this guide to learn more.
Select and prefill multiple templated forms Manage and check the status of envelopes, with Schwab data before collecting signatures upload prefilled Schwab pdf forms to envelopes in DocuSign. or create envelopes with advisor agreements.	
Create a DocuSign envelope	If you are <i>not</i> using one of the 90+ enhanced templates, click Go to DocuSign console to start the workflow.
View eSignable forms Register advisors for non-Schwab DocuSign accounts Manage DocuSign envelope sharing	

Creating envelopes using DocuSign console: Select Use a template

Before you start the DocuSign console workflow, download the blank forms from the **Forms Library** on the **Account management** page, fill in the required information, then save it to your computer's desktop. When you open the DocuSign console, click the **START** button and choose the **Use a Template** option.



Tip It is important to choose the Use a Template option because otherwise Schwab will not be able to process the forms you submit in the envelope. This template is different from the enhanced templates available through the other DocuSign workflow accessed via the Account management page.

Creating envelopes using DocuSign console: Add template to envelope

To ensure that Schwab can process your submission, click the **Shared with Me** option, then the **Schwab Non-Template Envelope To Process** template. If you do not include this item, the envelope cannot be processed by Schwab.

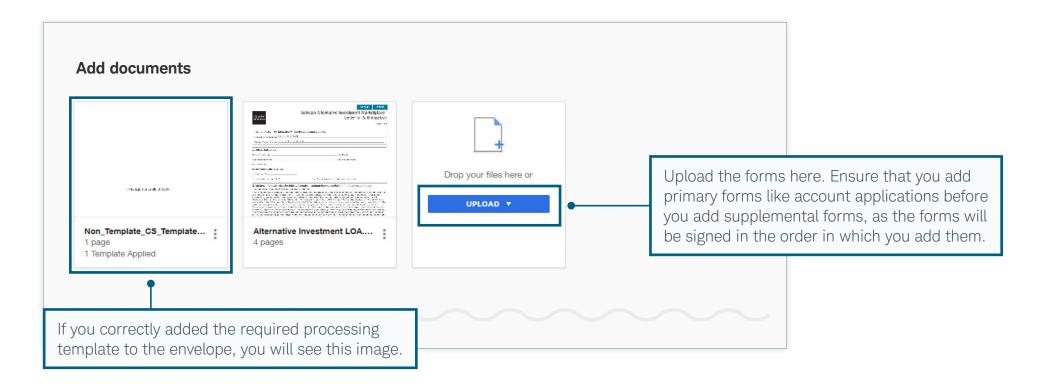
Select Template			
My Templates	Q Schwab non-template		×
Shared with Me	Name	Owner	Last Change 🔻
All Templates	Schwab Non-Template Envelope To Process	Nancy Nickel	5/9/2022 01:39:35 pm
FOLDERS			When sending an envelope to Schwab that uses only PDF forms and no other Schwab templates, Schwab Non-Tem
SHARED FOLDERS			Envelope To Process must be included to ensure that the forms in the envelope are sent to Schwab for processing.
ADD SELECTED CANCEL			

- 👰 - Tip
You can have the envelope returned to your firm after signature. Refer to the Service Guide $fac{a}$.



Creating envelopes using DocuSign console: Upload forms

Once you have added Schwab Non-Template Envelope To Process, upload the forms you previously completed and saved to your desktop.



Tip To create and send an envelope of advisor documents and agreements, follow the same steps in the DocuSign console. Advisor forms and agreements for clients must be sent in a separate envelope from any Schwab forms, and they do not require the Schwab Non-Template Envelope To Process template because they are not processed by Schwab.

Creating envelopes using DocuSign console: Add signers

Now add advisor and client signers. Note that the first signer for all envelopes submitted to Schwab will have a Schwab email address.

	-	pients	You can add up to seven additional client signers, beginning with position 2.			
✓ Set	signing o	Advisor	If you have chosen to review the envelope before submission, you will automatically be listed as the signer. Do not list any additional signers after posit		STOMIZE 🔻 👕	
1		Email * Account Holder Name * Name Nancy N Email * nancy.nic		to sign ₹	CUSTOMIZE 🔻	
	Kr Your	Identity Verification nowledge Based and r custom authentication bile Number *		•	both knowled authentication	ch client signer will authenticate vi dge-based and text-based on to verify their identity. Altering o thentication will void the envelope.

Creating envelopes using DocuSign console: Add message

You can also add a subject line and message that will be seen by all signers, as well as customize them for each signer.

Add message	Click the checkbox if you would like to If you do not check this box, all signers		0
Email Language * English (US) Email Subject * Please DocuSign: Nancy Nickel IRA Application Characters remaining: 55 Email Message Please complete and sign the IRA Application Characters remaining: 9956		email your c	ose the language of the lient receives, as well as ne subject line and message.
	SEND NOW NEXT		Click NEXT to proceed.

Creating envelopes using DocuSign console: Tag the forms and send

You can still add any information you did not complete prior to uploading the forms to DocuSign, and you should tag all pages and fields that require an advisor's or client's signature. Choose each signer's name from the drop-down menu at the top left of the screen before tagging forms for that person's signature.

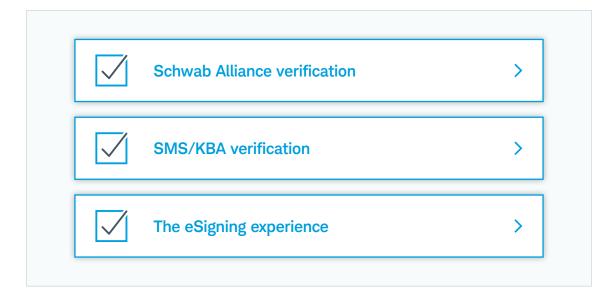
Nancy Nickel Search Fields Standard Fields		Select each signer from the menu before tagging that signer Be sure to select and tag all signers before proceeding.
Standard Fields Signature Initial Date Signed Email Company Title Totekbox Dopdown Radio Tawing fx Provida	IRA Account Application Investment Advisor ("IA") Information (This portion to be completed by IA.) Nancy Nickel IA Firm Name (Please print.) BOBU-XXXX IA Master Account Number IA Contact Name (if follow-up is required) IA Telephone Number IA Contact Name (if follow-up is required) IA Telephone Number IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Contact Name (if follow-up is required) IA Telephone Number IA Service Team IA Service Te	Page 1 of 9
Attachment Attachment Attachment Approve Decline	1. Select IRA Type (Select only one type of account.) Traditional IRA. (Select only one.) Contributory IRA Rollover IRA Rollover from an employer retirement plan Drag-and-drop appropriate tags as needed.	After adding information and tagging each signer, click SEND

• Tip Once you click **SEND**, all signers must sign within 60 days or the envelope will expire. This includes advisor signers and reviewers. Completed envelopes are available indefinitely in the **Sent** folder, but you should still store the envelope in an approved archived location as well.

Your client's experience

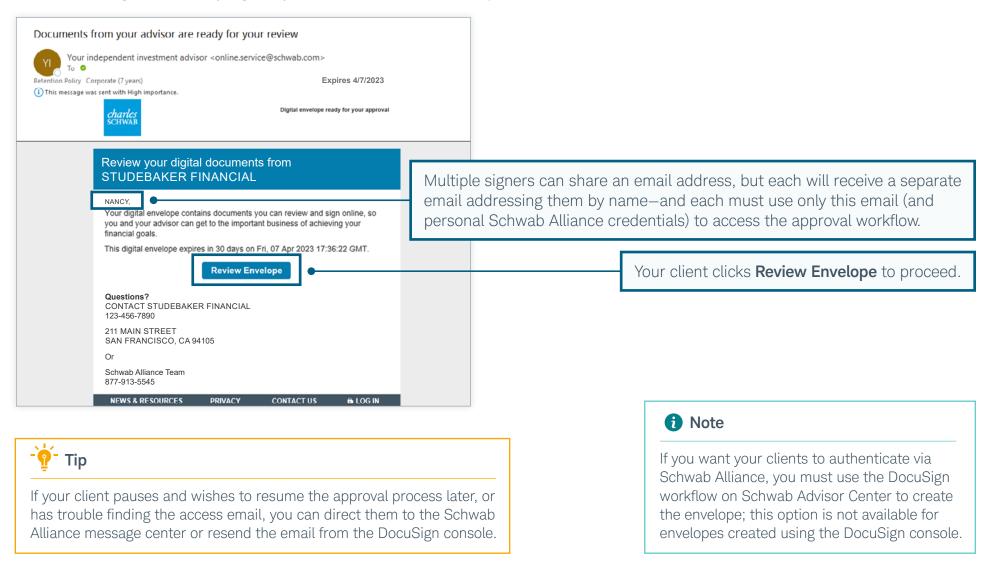
The steps your client takes to verify their identity prior to eSigning depend on the choices you made for them when creating the DocuSign envelope. If you chose Schwab Alliance for verification, your client will either create new credentials—or use their existing ones—to verify their identity. If you chose the text-based (SMS) and/or knowledge-based authentication (KBA) verification method, your client will follow a different set of steps to verify. Either way, the signing experience will be the same.

Choose one of the options below to learn more about your client's experience.



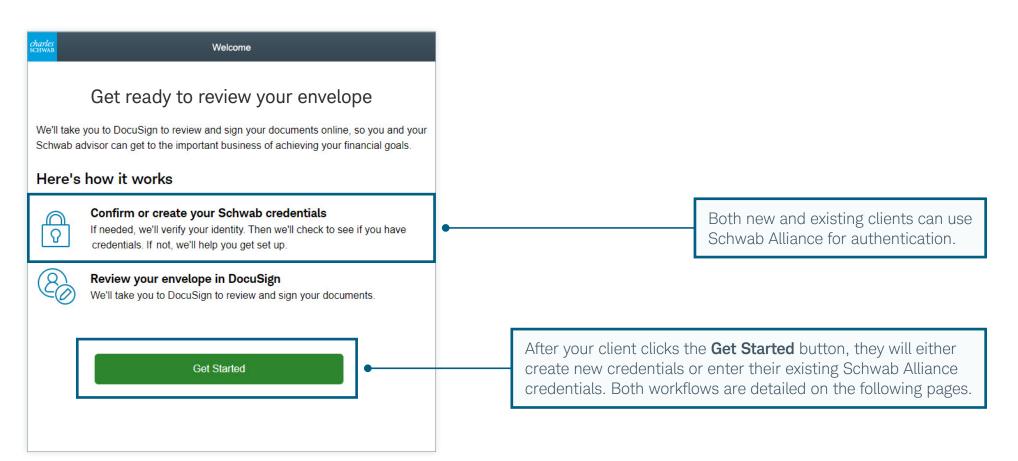
Schwab Alliance verification: Starting from email

Your client will receive an email from Your independent investment advisor <online.service@schwab.com>. The client clicks the Review Envelope button to access the DocuSign envelope. The client can also find the same message and access by visiting the Schwab Alliance message center. Only signers you have listed for the envelope will receive these communications.



Schwab Alliance verification: The welcome screen

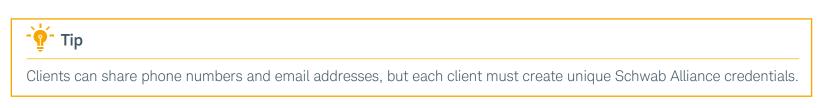
The first thing your client will see is a greeting and overview of the process and the **Get Started** button to create or input their Schwab Alliance credentials.



Schwab Alliance verification: New clients enter their information

If your client already has Schwab Alliance credentials, they can skip a few **steps**. Clients without credentials—including new-to-Schwab clients—will be prompted to create them after they confirm their personal information. This helps match their identity to an existing Schwab profile.

Authentication ×	Authentication	×	Authentication ×
Let's be sure it's you We'll send you an access code that will expire after 15 minutes Where should we send your code? Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send your code Image: Send you was a constrained by the send you was a constrain	Enter access code An access code has been sent to ***-***-7890. Access code • [Your security code will expire in 15 minutes. Choose another method Resend code Continue		Confirm your info Let's check to see if you already have a Schwab account and can skip setting up a username and password. If not, we'll get you set up. Social Security Number
Cancel		Cancel	Cancel



Schwab Alliance verification: Creating or entering credentials

Clients who are creating new credentials choose a login ID and a password, as well as a security question. Clients who already have credentials go directly from the email to the login page, where they enter their information.

New credentials **Existing credentials** Log in to Schwab Х Authentication Clients with existing Login ID We our credentials enter Sch Create your Schwab login credentials them, then click/tap Password He Log In to proceed. The credentials you enter here can only be changed after your account is open. 0 Login ID Log In New clients choose a Password login ID, a password, 0 and a security question and answer, then click/ Security Question: What is your Forgot login ID or password? New user? -Selecttap Sign In. Once the 中文網路通 Log in to mobile account is established, Answer the password and 0 security question can Sign In be changed.

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Schwab Alliance verification: Redirecting to DocuSign

Once your client has successfully entered their Schwab Alliance credentials, they will see a button that takes them to DocuSign to review the envelope.



SMS/KBA verification: Starting from email

If you chose text-based (SMS) and/or knowledge-based authentication (KBA) as the verification method during the envelope creation process, your clients will receive an email prompting them to review and sign the documents you sent. But before they can sign, each client must authenticate their identity.

ADVISOR CENTER	
David Dollar sent you a document to review and sign.	Your client will receive an email informing that you have sent documents to sign. You client clicks REVIEW DOCUMENTS to beg
avid Dollar avid.Dollar@email.com	
II,	
lease sign the attached forms.	
hanks	
owered by DocuSign	

-ġ- Tip
A DocuSign envelope is sent based on the signing order it was assigned in the setup process. A signer receives the envelope only after the previous recipient has completed signing.

SMS/KBA verification: Text-based authentication

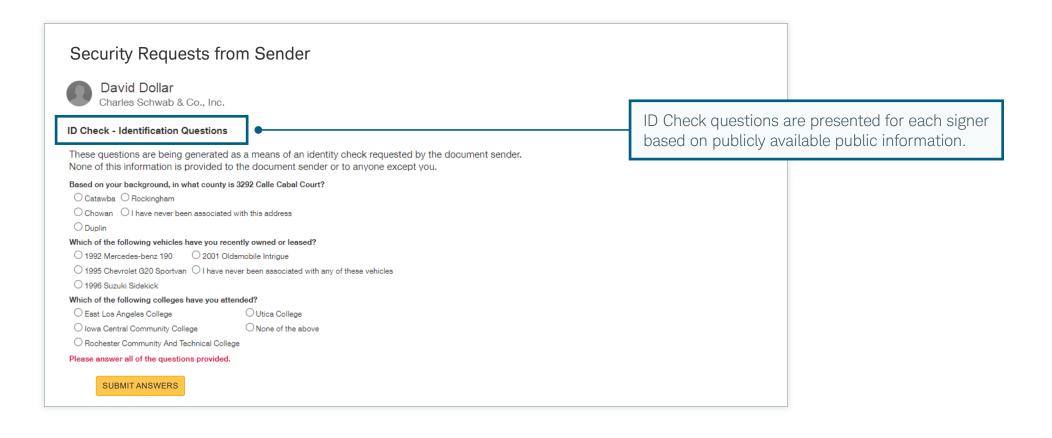
Next your client confirms their information, using text-based (SMS) authentication. The DocuSign system sends a text message to the client phone number provided during the envelope creation process.

Security Requests from Sender	
David Dollar Charles Schwab & Co., Inc.	
ID Check - Personal Information	
Enter your home address. This information, along with your name will be used to g	enerate a list of questions to verify your identity.
Required Information (Home Address)	Optional Information
Name: Bill Bucks	Last 4 digits of SSN:
Street 1:	Date of Birth: / / /
Street 2:	mm / dd / yyyy
City:	• To proceed, the client must fill in the required address information.
State: 🔽 🗸	
Zip:^	
You must enter required and valid information before you can continue.	
CANCEL	



SMS/KBA verification: Answering knowledge-based questions

When your client receives the six-digit authentication code, they enter it and click **CONFIRM CODE** to complete the authentication process.

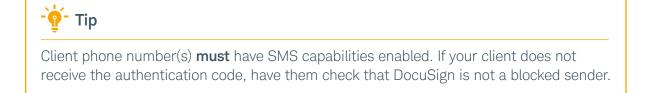


- or Tip
If the client does not pass authentication, you can resend the envelope to reset the questions.

SMS/KBA verification: Sending the SMS message

To authenticate via text, the system sends an SMS message to the phone number you indicated during the envelope creation process.

Security Requests from Sender	
David Dollar Charles Schwab & Co., Inc.	
SMS Authentication	
In order to access this document, you need to confirm your identity using your mobile phone.	
 Choose a phone number below and select the "Send SMS" button to receive a text message. Enter the access code on the following page. 	
Authenticating Signer Name: Bill Bucks	
Please select a phone that can receive text messages so you can authenticate:	
123-456-7890	
CANCEL SEND SMS	Your client clicks SEND SMS to have an authentication code sent to their device.
If you do not have access to your mobile phone at this time, select "Cancel" and retry when you have access.	



SMS/KBA verification: Entering the code

When your client receives the six-digit authentication code, they enter it and click **CONFIRM CODE** to complete the authentication process.

Security Requests from Sender		
David Dollar Charles Schwab & Co., Inc.		
SMS Authentication An SMS message has been sent to your mobile phone. You should receive it momentarily.		
Enter the code you received in the SMS message in the field below and press Confirm Code.		
CONFIRM CODE CANCEL		
If you do not receive an SMS nessage, select "Cancel", verify the mobile phone number and try sending the SN	MS message again.	
	The code should appear on your The client enters it here, then cli	

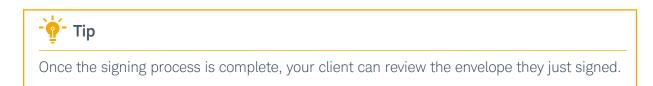
Tip	
Once authenticated, your client remains so for 48 hours, during which they can return to the envelope at any time without additional authentication. If they fail to complete the signing process during this time frame, they must complete the authentication steps again.	



The eSigning experience: Signing the forms

When authentication is complete, your client is directed to the envelope to begin signing. The guided process automatically direct the client to each field that you tagged for their signature.

Please review the documents below.			FINIS	H OTHER ACTIONS +
	@ Q ⊻∗ = 0		•	
START	cuSign Envelope ID: 6A5EFFC7-2E2C-4AAE-9393-07297C790B7A	Page 1 of 9		
Your client clicks START to begin the signing process.	Investment Advisor ("IA") Information (This portion to be completed by IA.) Sample Firm Name IA Firm Name (Please print.) 1234-5678 A Master Account Number David Dollar David Dollar IA Contact Name (if follow-up is required) Wa tereprone number IA Contact Name (if follow-up is required) Wa tereprone number IA Contact Name (if follow-up is required) Wa tereprone number IA Email Address Note: To transfer or distribute IRA assets to a beneficiary due to the death of the account holder, please use the Inherited IRA Application. Ask your Advisor about digital onboarding for opening new accounts in the future. 1. Select IRA Type (Select only one type of account.) Traditional IRA, (Select only one.) Contributory IRA Rollover IRA Rollover IRA Rollover Sponsoring the Plan Sapproximate Total Value of Distribution Expected Distribution Date			complete, clicking igning process.



Managing envelope status and sharing: Open DocuSign console

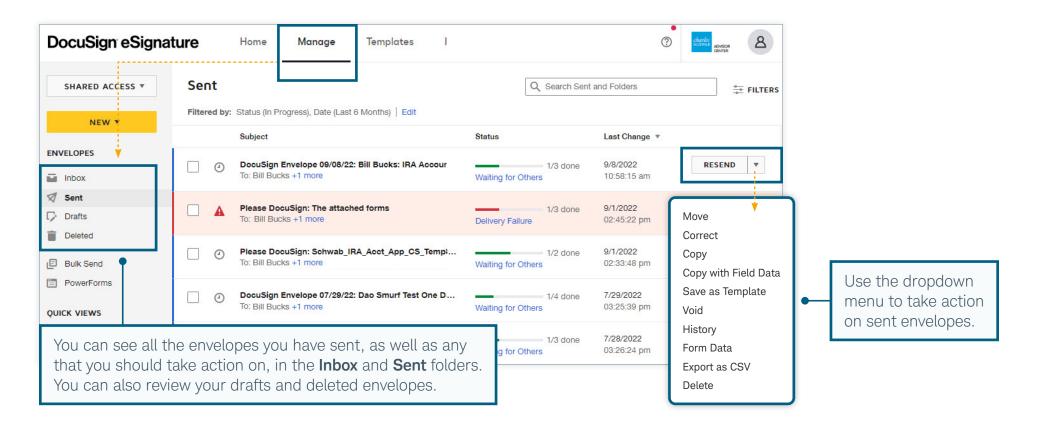
You can view envelope status, make corrections, resend, and even void an envelope in the DocuSign console.

Account management	-` <mark>∲</mark> ́- Тір
Digital workflows You and your clients will see a simpler application, faster processing, and fewer errors than with any other method.	DocuSign envelopes are no longer managed from Schwab Advisor Center. You can, howev see the case on the Status page once the envelope has been processed by Schwab.
Open and fund an account Update an account	
Manage Schwab envelopes	
DocuSign	
Select and prefill multiple templated forms Manage and check the status of envelopes, with Schwab data before collecting signatures upload prefilled Schwab pdf forms to envelopes in DocuSign. or create envelopes with advisor agreements.	
Create a DocuSign envelope	Click the Go to DocuSign console button on the Account Management page to manage envelope
View eSignable forms Register advisors for non-Schwab DocuSign accounts	
Manage DocuSign envelope sharing	



Managing envelope status and sharing: Manage envelopes

Click the Manage tab to view and take action on your envelopes.



- <mark>Ŷ</mark> - Tip
By default, you have access only to envelopes you have sent, unless your firm security administrator (FSA) has enabled you to view other people's envelopes. FSAs can manage envelope sharing among users from the Account Management page. These shared envelopes can be accessed via the SHARED ACCESS button on the left navigation pane.

Managing envelope status and sharing: Review other accounts' envelopes

If you have a previous DocuSign account, you can use the **SHARED ACCESS** button to review shared envelopes. You can also view envelopes created with other DocuSign accounts that use the same email address.

DocuSign eSignature	Home Mana	ge Templates I		Charles Screws corre	8]
SHARED ACCESS Sent	Status (In Progress), Da	e (Last 6 Months) Edit	Q	Search Sent and Folders	± FILTER	
SHARED ACCESS View All	Subject DocuSign Envelope 0 To: Bill Bucks +1 more	9/08/22: Bill Bucks: IRA Accour	Status Waiting for Others	Last Change ▼ 1/3 done 9/8/2022 10:58:15 am RESENT	ND T	David Dollar david.dollar@email.com Account #1234-XXXX (Default)
SHARED ENVELOPES (LEGACY)	Please DocuSign: The To: Bill Bucks +1 more Please DocuSign: Sch To: Bill Bucks +1 more		Delivery Failure Waiting for Others	If you have another non-Schwab DocuSign account using the same		DS Modernization Manage Profile
Shared Envelopes		7/29/22: Dao Smurf Test One D 7/28/22: Dao Smurf Test One D	Waiting for Others Waiting for Others	email address, use the Switch Account link to access it. If you do not see that option, log out		Switch Account My Preferences
Name Email David Dollar David.Dollar_sch	wab	•]	and back into DocuSign to change accounts.		Log Out
SELECT CANCEL		option to acce	ss envelope	P ES (LEGACY) s sent using cuSign account.		Use the My Preferences link to update your notification preferences for envelopes.

Managing envelope status and sharing: Access to envelope sharing

Your FSA can use the **Manage DocuSign envelope sharing** link on the **Account Management** page to allow staff members to share envelopes.

Topic index

Account management	Only FSAs can manage sharing. All other users see a message noting that they do
Digital workflows You and your clients will see a simpler application, faster processing, and fewer errors than with any other method.	not have permission to manage this feature.
Open and fund an account Update an account	
Manage Schwab envelopes	
DocuSign	
Select and prefill multiple templated formsManage and check the status of envelopes,with Schwab data before collecting signaturesupload prefilled Schwab pdf forms to envelopesin DocuSign.or create envelopes with advisor agreements.	
Create a DocuSign envelope Go to DocuSign console 🖄	
View eSignable forms Register advisors for non-Schwab DocuSign accounts Manage DocuSign envelope sharing	FSAs click here to manage envelope sharing for the firm.

Managing envelope status and sharing: Adjust sharing settings

Next the FSA uses the **Edit / View** function to change the sharing settings for each user.

Account management / DocuSign envelope sharing					
DocuSign envelope sharing Use envelope sharing to manage access to user envelopes within your firm.					
Search (by name or email)					
Name 🔺	Email	Sharing with	Actions		
Betty Bucks	betty.bucks@email.com	Bill Bucks, David Dollar	Edit / View		
ill Bucks	bill.bucks@email.com	Betty Bucks, David Dollar	Edit / View		
Connie Coin	connie.coin@emailcom		Edit / View		
David Dollar	david.dollar@email.com	Betty Bucks, Bill Bucks	Edit / View		
Donny Dime	donny.dime@email.com		Edit / View		

- 🦞 - Тір
You will see only users who have set up credentials for the Schwab DocuSign experience.

Managing envelope status and sharing: Adjust sharing settings (continued)

Topic index

The FSA can then select other users whose envelopes should be shared with the original user. Once sharing is enabled, that original user will be able to view and manage envelopes created by the other users the FSA has designated. Note that this sharing function does not apply to draft envelopes.

Envelope Sharing for Betty Bucks	×	
Select one or more users whose envelopes should be shared with Betty Bucks		
Search (by name)		
□ Name		
Bill Bucks		
Connie Coin		
David Dollar		
Donny Dime		ted here, the user whose profile you are editing and manage that person's DocuSign envelopes.
Harry Half-Dollar		
Nancy Nickel		
Patty Penny		
Sam Silver		
	Cancel	Once all users whose envelopes should be shared have been selected, click Update to save the changes.

to view.

Managing envelope status and sharing: View shared envelopes

To view envelopes sent by other users, click the SHARED ENVELOPES (LEGACY) button on the Manage tab. Choose the user whose envelopes you would like to view.

DocuSign eSignature	Home Manag	e Templates I		0	charles SCHWAR SCHWAR CENTER	
SHARED ACCESS Sent			Q Search Sent	t and Folders	++ FILTERS	
Digital Advisor Engagement ered by	: Status (In Progress), Date	e (Last 6 Months) Edit				
SHARED ACCESS	Subject		Status	Last Change 🔻		
View All	DocuSign Envelope 09 To: Bill Bucks +1 more	/08/22: Bill Bucks: IRA Accour	1/3 done Waiting for Others	9/8/2022 10:58:15 am	RESEND V	
SHARED ENVELOPES (LEGACY) Select User	Please DocuSign: The To: Bill Bucks +1 more	attached forms	1/3 done Delivery Failure	9/1/2022 02:45:22 pm	CORRECT T	
Bulk Send O PowerForms	Please DocuSign: Schu To: Bill Bucks +1 more	wab_IRA_Acct_App_CS_Temp;	1/2 done Waiting for Others	9/1/2022 02:33:48 pm	RESEND T	
Shared Envelopes	,	/29/22: Dao Smurf Test One D	1/4 done Waiting for Others	7/29/2022 03:25:39 pm	RESEND V	
Q Search	· 	/28/22: Dao Smurf Test One D	Waiting for Others	7/28/2022 03:26:24 pm	RESEND T	
Name Email	,					
David Dollar David.Dollar	_schwab	Click the SHARED ENVELOPES (LEGACY) link to access envelopes sent by other users that you have permission to view				
Betty Bucks Betty.Bucks	s@email.com					
Bill Bucks Bill.Bucks@)email.com					
SELECT CANCEL		- <mark>P</mark> - Tip				
		When viewi	ng shared envelopes	, ensure that yo	ou are viewing th	ne Sent folder and not the Inbo

Click on a topic below to navigate to the relevant page.

Overview of DocuSign features >

Overview of DocuSign on Schwab Advisor Center >

Creating DocuSign credentials >

Before you start > Start the process > Accept terms and conditions > Log out of other accounts > Verify profile information > Check your email > Return to Account Management page > Grant Schwab access >

Creating envelopes using templates >

Start the workflow > Add existing signers > Add new-to-Schwab signers > Review and edit signers > Set up a template group > Select accounts > Choose templates > Review details > Open DocuSign console > Review and optional upload > Review signers > Add message > Review templates and send >

Creating envelopes using DocuSign console >

Start the workflow > Select Use a template > Add template to envelope > Upload forms > Add signers > Add message > Tag the forms and send >

Your client's experience >

Schwab Alliance verification > SMS/KBA verification > The eSigning experience >

Managing envelope status and sharing >

Open DocuSign console > Manage envelopes > Review other accounts' envelopes > Access to envelope sharing > Adjust sharing settings > View shared envelopes > 

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Requires a wireless signal or mobile connection. Mobile carrier data charges may apply. System availability and response times are subject to market conditions and mobile connection limitations. Functionality may vary by operating system and/or device.

DocuSign[®] is not affiliated with Schwab.

Schwab does not provide legal, tax, or compliance advice. Consult professionals in those fields to address your specific circumstances.

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